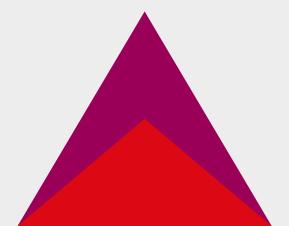


INVESTOR PRESENTATION

Full Year 2016 Results



AGENDA



- 1. Introduction from the new Chief Executive Paul Forman
- 2. Financial Review 2016 Stefan Schellinger
- 3. Initial reflections & considerations for 2017 Paul Forman
- 4. Q&A

INTRODUCTION

Paul Forman Chief Executive

FY 2016: SUMMARY



- Significant revenue, profit and EPS decrease, largely driven by continued deterioration in Health & Personal Care Packaging and short-term commercial issues in Filter Products
 - Total revenue decline of 9% on a like-for-like basis
 - Total adjusted operating profit down 29% (at constant FX) to £132m
 - Adjusted EPS lower by 31% (at constant FX) to 36.3p
- Impairment in the carrying value of Health & Personal Care Packaging of £124m
- Net debt of £379m (FY 2015: £374m), reflecting improved H2 operating cash conversion
- FY 2016 dividend unchanged at 20.7p per share
- Disposal of Porous Technologies on track to complete in Q1 2017
 - Pro forma impact on leverage as at 31 December 2016 reduces net debt to EBITDA ratio from 2.3x to 1.4x
- Comprehensive business review already underway: clear corporate portfolio strategy to restore medium-term growth to be communicated with HY 2017 results at end-July

FINANCIAL REVIEW - 2016

Stefan Schellinger Group Finance Director

INCOME STATEMENT - SUMMARY



	FY 16	FY 15	Gro	owth
	£m	£m	Actual FX	Constant FX
Revenue	1,103.7	1,098.1	+1%	-8%
Like-for-like ¹	1,088.0	1,196.8	-1%	-9%
Operating profit ²	131.9	171.5	-23%	-29%
Operating margin	12.0%	15.6%	-360bps	-370bps
Profit before tax ²	119.4	161.2	-26%	-32%
Adjusted earnings ²	94.8	123.6	-23%	-31%
Adjusted earnings per share ²	36.3p	47.6p	-24%	-31%

¹ At constant exchange rates, adjusted for the acquisition of Clondalkin SPD (from 30 January 2015)

² Adjusted to exclude intangible amortisation and exceptional operating items

REVENUE BY SBU



	FY 16	FY growth
	£m	Constant FX
Health & Personal Care Packaging	430.2	-6%
Like-for-like ¹		-9%
Component Solutions	302.6	-3%
Component Solutions ex-PPT	290.3	-1%
Filtration Products	374.4	-14%
Eliminations	(3.5)	
Group	1,103.7	-8%
Group – at actual FX		+1%

¹ At constant exchange rates, adjusted for the acquisitions of Clondalkin SPD (from 30 January 2015)

COMPONENT SOLUTIONS

FY 2016 REVENUE: £303M, LFL -3% (-1% EX-PPT). OM -200BPS







Doubling in SKUs in Singapore regional hub warehouse, to better serve the Asia region



Launch of new category marketing materials across all geographic regions

- Broad-based Components growth in Continental Europe and Asia
 - More stable H2 performance in the UK
 - US initiatives have arrested rate of decline vs H1 remains a work-in-progress
- Continued operational initiatives
 - Global inventory reduction programme
 - Automation of certain processes in Malaysia
 - Consolidation of footprint in China
- Increase in access solutions, supported by new platform introductions
 - Category marketing materials also launched in all regions
- Strong result in Extrusion, supported by continued benefit from expertise in complex, technical profiles
 - Significant new contract awards
- Impact of oil & gas backdrop on PPT result ...
 - BUT well-positioned for an industry recovery
- Site footprint consolidation and further efficiencies
 - Offset by UK and US softness, PPT decline and Extrusion mix effect

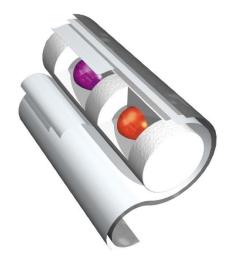
FILTRATION PRODUCTS

FY 2016 REVENUE: £374M, LFL -14%. OM -240BPS





Further investment in Asia, to support special filters growth



- Underlying filter volumes < FY 2015 ...
 - Sizeable European contract not offset by new business
 - De-stocking in China
 - Delay in transfer of business from the US to Asia
 - Slower ramp-up of new projects
- ... but continued recognition of innovation capabilities
 - Esp. smaller diameter and tube capsule filters
 - Increase in number of joint development projects
- Geographic footprint enhanced and optimised
 - Excellent growth in Dubai
 - Transfer of Jarrow activities to Hungary completed
- Porous Technologies supported by new contract awards and commercialisation of recent wins
 - Led by health & personal care
- PT disposal on track for completion in Q1 2017
- Margin decline driven by volume and mix effect of lower special filters volume
 - Partly mitigated by continued efficiency benefits

HEALTH & PERSONAL CARE PACKAGING

FY 2016 REVENUE: £430M, LFL -9%. OM -550BPS



Investment to support shorter-run, premium packaging capabilities



Development of creative packaging solutions, combining design with technical expertise

- Significant decline in H&PC revenue ...
 - Integration challenges at certain acquired sites
 - Impact of "pruning" less profitable business
- ... but further innovation and commercialisation
 - "Freshness" labels in FMCG segment
 - Cartons, leaflets and labels in H&PC sector
 - Premium packaging capabilities in beauty
- Further weakness in tapes
 - Ongoing trend of removing value-added features in Tobacco segment ...
 - ... but more normalised backdrop in US PoP
- Kamsri acquired assets successfully transferred to Essentra Bangalore facility
 - Additional carton line subsequently added
 - New domestic business wins
- Design Hub launched
 - Combines structural and creative design with technical packaging expertise
- Margin dilution due to revenue decline / operational integration challenges / double-running costs and mix effect of tobacco tear tape

OPERATING PROFIT¹ BY SBU



	FY 16 £m	Growth Constant FX	Margin FY 16	Margin FY 15
Health & Personal Care Packaging	34.5	-44%	8.0%	13.6%
Component Solutions ex- PPT	56.9	-7%	19.6%	21.2%
PPT	(2.5)	n/a	-20.2%	5.7%
Filtration Products	59.0	-25%	15.8%	18.3%
Central Services	(16.0)			
Group	131.9			
Group – at actual FX			12.0%	15.6%

¹ Adjusted to exclude intangible amortisation and exceptional operating items

INCOME STATEMENT – CONTINUED



	FY 16	Gro	owth	
	£m	Actual FX	Constant FX	
Operating profit ¹	131.9	-23%	-29%	_
Net finance charge	(12.5)	-21%	-19%	> Higher average net debt
Profit before tax ¹	119.4	-26%	-32%	
Taxation	(23.9)			
- Underlying tax rate	20.0%			→ Tax rate down 280bps
Net income ¹	95.5	-23%	-31%	_
Adjusted earnings ¹	94.8	-23%	-31%	
EPS - adjusted ¹	36.3p	-24%	-31%	
EPS – diluted, adjusted ¹	36.3p	-23%	-30%	

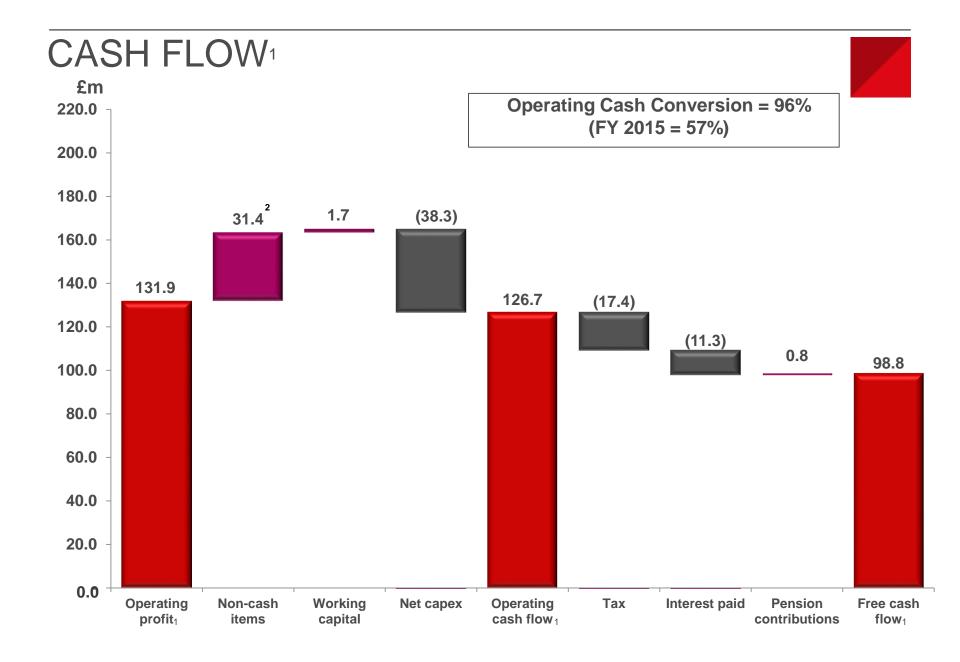
¹ Adjusted to exclude intangible amortisation of £32.9m and an exceptional pre-tax charge of £133.7m

EXCEPTIONAL ITEMS

	1	£m .
Transaction costs from business acquisitions and disposals		
Disposal of Porous Technologies ¹	4.7	
Acquisition of Kamsri	0.3	
		5.0
Acquisition integration and restructuring costs		
Healthcare Clondalkin integration	2.8	
Components Asia	1.7	
		4.5
Other		
Impairment of HPC SBU assets (primarily intangible assets)	123.9	
Filtration Products	1.4	
Release of deferred consideration	(1.1)	
		124.2
Total Group		133.7

£124m impairment loss in regards to H&PCP

¹ Including costs incurred on corporate reorganisation and cost of a claim settlement associated with the exit of Porous Technologies



¹ Adjusted to exclude intangible amortisation and exceptional operating items

² Being Depreciation of £34.8m and Share Option Expense / Other Movements of £(3.4)m

NET DEBT RECONCILIATION



	£m
As at 1 January 2016	373.9
FX	56.1
As at 31 December 2016	379.3
Change in net debt after FX	(50.7)
Of which:	
Free cash flow	(98.8)
Dividends	54.0
Exceptionals	10.6
Net cashflow from employee trust shares	(2.3)
Acquisitions	0.1
Other	(14.3)
	(50.7)

Net debt / EBITDA ratio of 2.3x

DISPOSAL OF POROUS - UPDATE



Key metrics (2016A)

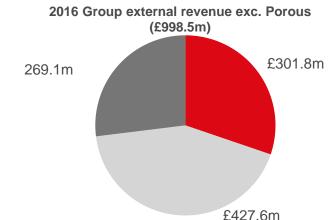
• Purchase price*: £220m

Revenue: £105.2m

Operating profit: £23.2m

Employees: c.521

Key sites divested**: 3x US, 1x Germany



Financial impact

- Pro forma FY 2016 net debt to EBITDA of 1.4x
- EPS dilution of c. 7.1p (FY 2016A)
 - Before redeployment of capital
- Exceptional book gain of > £100m, subject to customary completion adjustments and foreign exchange

²⁰¹⁶ Group OP exc. Porous (£108.7m*** - 10.9% margin)

£35.8m

£34.5m

€54.4m

Component Solutions

H&PC Packaging

Filtration Products

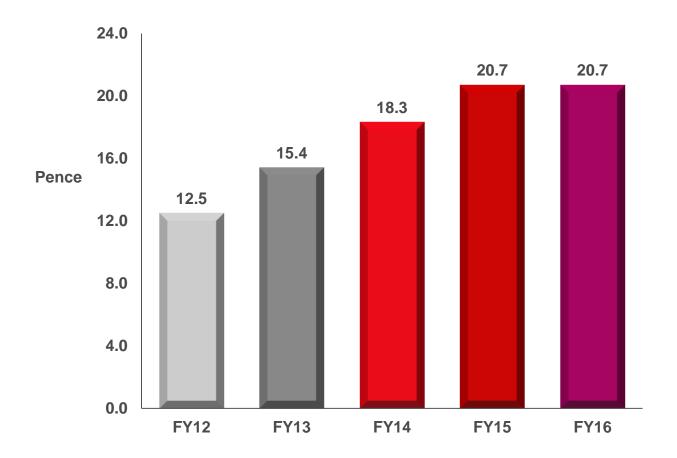
^{*} Free of cash and debt

^{**} Certain shared sites subject to Transfer of Service Agreements

^{***} After Central Services of £(16.2)m

DIVIDEND





INITIAL REFLECTIONS & CONSIDERATIONS FOR 2017

Paul Forman
Chief Executive

ON THE PLUS SIDE ...

- Strong position in niche markets
 - Only global independent filter manufacturer
 - #2 in the healthcare secondary packaging market
 - Leading global manufacturer and distributor of industrial components
- International footprint
 - Not global strength in Europe and North America …
 - ... however, present across 33 countries, with Asia representing a growth opportunity
- Customer relationships
 - Blue-chip customer list from tobacco MNCs through pharma and FMCG leading names, to major industrial manufacturers / OEMs
- Technical expertise
 - Product innovation
 - Operational centres of excellence
 - Supply chain expertise
- Talented and dedicated people clear internal desire to progress
- Strong balance sheet post-Porous Technologies divestment

... & WHAT NEEDS TO BE ADDRESSED



- Lack of coherent corporate strategy
 - Absence of alignment behind a common vision and purpose
 - Inherent risk in capex / opex and commercial strategies
- Absence of common processes
 - Or, to the extent that they exist, they are not resulting in optimal outcomes / sufficiently robust
- Market / customer sensing capabilities
 - See 2016 profit warnings ...
- Quantity and quality of resource
 - Too thinly stretched in certain key areas
 - "Penny wise, pound foolish ..."
- Short-term focus and predisposition to fight fires, not prevent them
- Culture and morale
 - Priority as Chief Executive is to create a safe, respectful and diverse working environment, which enables talent to flourish
 - Need to operate more as a team not in silos
 - Communication from the top has been sporadic and not consistent
 - Little internal belief that a career could be developed

ROOT CAUSES OF ISSUES TO BE ADDRESSED ...



- Sub-optimal site integration
 - Additional sales loss and cost overruns
 - Poor service levels
 - Quality
 - OTIF (On Time in Full deliveries)
 - Lead times
 - Limited best-practice sharing => missed opportunities and repletion of mistakes
- Loss of people
 - Part of drive to achieve cost synergies and / or ...
 - ... changed circumstances
 - => Haemorrhaging of skills and central / local contacts
 - · Also less in tune with markets and more prone to external surprises
- Matrix organisation
 - Works against clarity of roles and accountability
 - Insufficient investment in certain key capabilities to match increased scale
- Very incomplete perspective on where we should be going in the future
- Fragmented and often old network of IT systems
 - Do not support co-ordinated action, ongoing business improvement or effective planning

SUMMARY OF FINDINGS & WHAT WE'RE ALREADY DOING



- Strategic strengths are definitely there
 - Across all 3 SBUs
- Issues are predominantly self-inflicted and not market-related
 - Therefore, capable of reversal
- Strategy development programme already underway will be shared in July
- No further footprint change for the foreseeable future
 - Stabilise what we have and regain sales momentum
- "SWAT" team, to focus on underperforming sites (esp. in H&PCP) and IT systems challenges
- Development of a new set of customer retention programmes
- I have met a number of excellent and passionate colleagues
 - Senior team are aligned and all are fired up to deliver
- Regional and SBU matrix structure will be disbanded w.e.f 1 March → 3 global divisions
 - Phase 1 changes already communicated, phase 2 to follow with strategic review
 - IT to report directly into the Chief Executive
- I have done this before
 - Re-establishment of clear strategic direction
 - Stabilising short-term commercial and operational issues
 - Returning a company in mature industries to growth
 - Building successful teams to achieve the above

It will take some work and time – but we have a clear programme in place

2017 CONSIDERATIONS / OUTLOOK



- Lower 2016 jump-off point
- Modest growth anticipated in CS: modest decline in Filters owing to tow pricing
- Further deterioration in H&PCP in the last couple of months of 2016 and into 2017
 - Weaker exit run rate
 - Need to stabilise challenged sites
 - A significant work in progress ...
- Divestment of Porous Technologies during Q1 2017 (+ve impact on gearing)
- Some pricing and cost headwinds
 - H&PCP
 - Filters (tow pass-through)
 - Eg, raw materials, merit increases
- Possible measured investment in people and / or capability, to underpin future growth
- 2 SBUs on a more stable footing, but H&PCP receiving short-term focus and remedial action owing to significant decline at end-2016 and into 2017
 - Taken in aggregate, anticipate a decline in LFL revenue and operating profit in 2017

Early signs of greater stability in some areas, but decline in H&PCP will take time to reverse

Q&A

APPENDICES

INCOME STATEMENT – REPORTED BASIS



	FY 16
	£m
Adjusted operating profit	131.9
Intangible amortisation	(32.9)
Exceptional operating items	(133.7)
Reported operating loss	(34.7)
Net finance charge	(12.5)
Loss before tax	(47.2)
Taxation	7.6
- Underlying tax rate	20.0%
Net income	(39.6)
EPS	(15.4)p
EPS - diluted	(15.4)p

DISCONTINUED OPERATIONS RECONCILIATION Continuing ons

RECONCILIATION	Continuing ops.	Discontinuing ops	Total Group
	£m	£m	£m
External revenue	998.5	105.2	1,103.7
Adjusted operating profit	108.7	23.2	131.9
Intangible amortisation	(30.2)	(2.7)	(32.9)
Exceptional operating items	(128.5)	(5.2)	(133.7)
Reported operating (loss) / profit	(50.0)	15.3	(34.7)
Net finance charge	(12.5)	-	(12.5)
(Loss) / profit before tax	(62.5)	15.3	(47.2)
Taxation credit / (expense)	11.5	(3.9)	7.6
(Loss) / profit after tax	(51.0)	11.4	(39.6)
(Loss) / earnings per share – reported	(19.8)p	4.4p	(15.4)p
(Loss) / earnings per share – adjusted	29.2p	7.1p	36.3p

REVENUE GROWTH - BY REGION¹

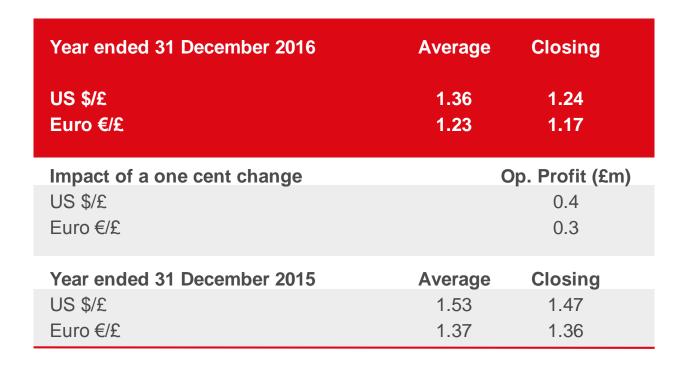


	FY16	FY growth	FY growth
	£m	Constant FX	LFL ²
Europe	522.7	-11%	-12%
Americas	387.3	-7%	-9%
Americas ex-PPT	375.4	-6%	-8%
Asia	193.7	-1%	-1%
Group	1,103.7	-8%	-9%
Group – at actual FX		+1%	

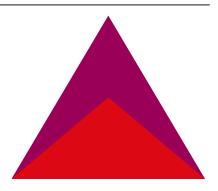
¹ Revenue by destination

² At constant exchange rates, adjusted for the acquisitions of Clondalkin SPD (from 30 January,2015)

EXCHANGE RATES



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INVESTOR PRESENTATION

Full Year 2016 Results

