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ESSENTRA

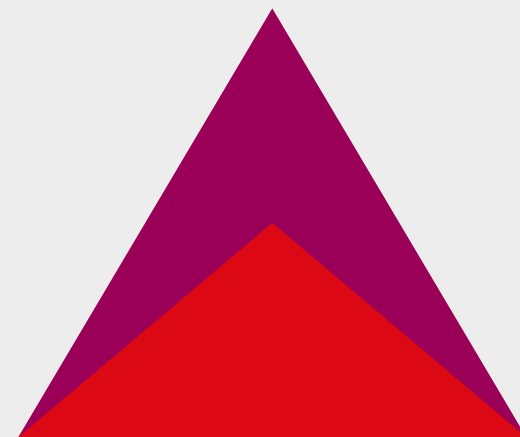


# “DRIVE FOR 2020” - SUMMARY

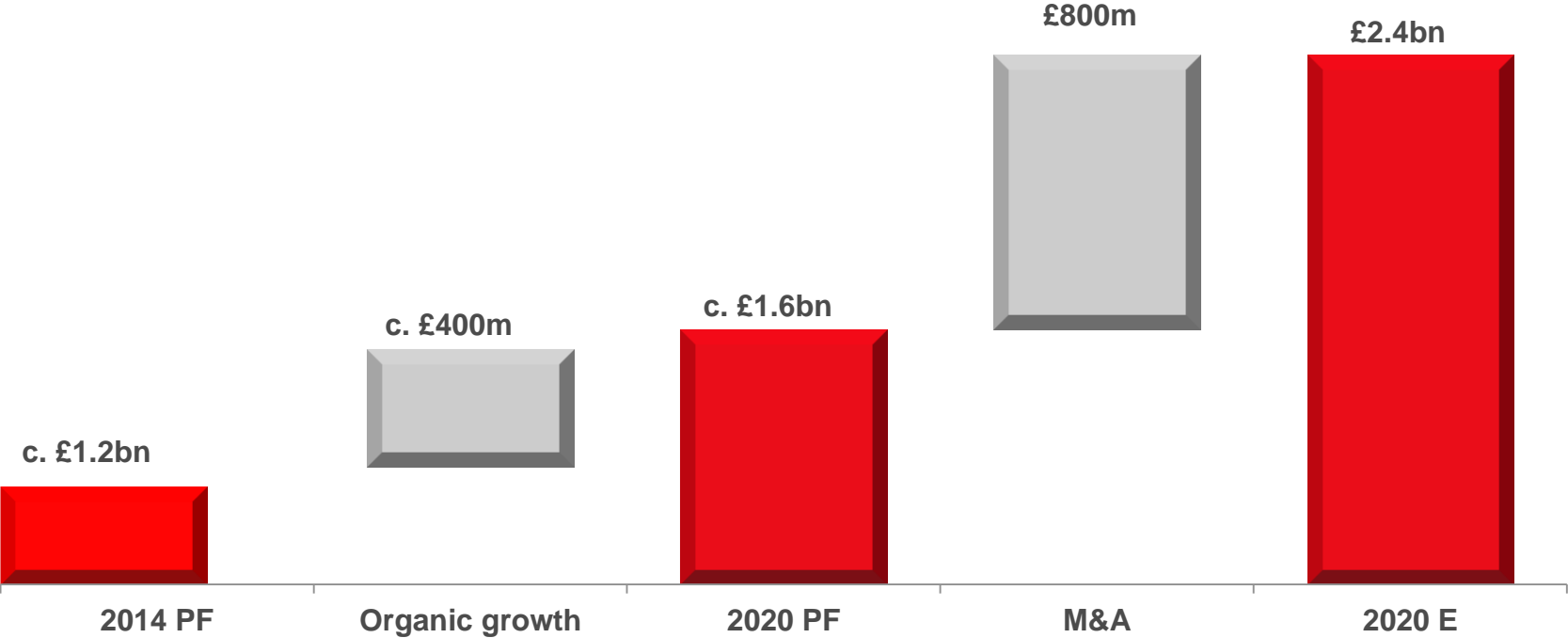
Colin Day – Chief Executive

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20 NOVEMBER 2014



# DRIVE FOR 2020 – THE DIRECTION OF TRAVEL



**Double the size of the business in five years**

NOTE: Chart for illustrative purposes only, does not represent a financial forecast  
2014PF based on latest consensus estimates plus 2014E revenue for Clondalkin SPD and Abric

# DRIVE FOR 2020 – PRIORITIES & OBJECTIVES



## OUR STRATEGIC PRIORITIES

### INTEGRATION

Operate a global, integrated Essentra group generating synergy across all regions, functions and business activities

### RELEVANCE

Increase relevance to customers and market penetration

### ACTIVE MANAGEMENT

Actively manage and upgrade the portfolio

### EXCELLENCE

Driving operational excellence

### HIGH PERFORMANCE

Building a high performing, diverse and global talent base

## OUR FINANCIAL OBJECTIVES

- **Like-for-like revenue of at least mid-single digit %**
  - Consistent outperformance of our underlying markets
- Operating leverage and continued cost efficiency → operating margin expansion
- NWC discipline to underpin strong cash flow generation
- **Adjusted EPS growth at least double-digit %, at constant FX**
- Progressive dividend

**Evolving the business model to deliver the next phase of growth**

# Q&A



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ESSENTRA



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