

Filtrona plc Full Year Results Year ended 31st December 2008













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- > Financial review Steve Crummett, Group Finance Director
- Operating review Mark Harper, Chief Executive



Financial highlights

- Positive revenue, operating profit and margin performance
 - favourable currency movements
 - steady operating margin
- Strong cash generation
 - > 100% conversion rate of operating profit into operating cash
- Continued growth in earnings per share
 - adjusted eps up 8.1%
- Total dividend increase of 2.4%



Financial summary

Adjusted eps

2006 15.6p

2007 17.2p

2008 18.6p

Year ended 31 December Continuing operations	2008 £m	2007 £m	Growth %	CER ²
Revenue	526.4	494.2	6.5	(0.9)
Adjusted operating profit ¹	65.0	64.4	0.9	(8.1)
Adjusted profit before tax ¹	58.2	58.2	-	
Adjusted eps ¹	18.6p	17.2p	8.1	
Basic eps	17.3p	15.3p	13.1	
Operating cash flow	65.6	68.3	(4.0)	
Total dividend per share	7.78p	7.60p	2.4	

¹ before intangible amortisation and 2008 exceptional acquisition fees (2007: restructuring costs)

² at constant exchange rates



Segmental summary

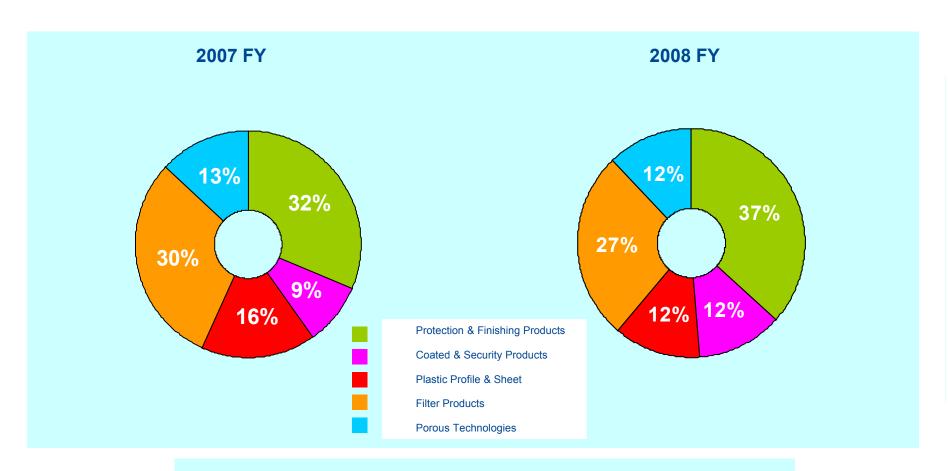
	Reve	nue	Operating profit ¹		Operating margin ¹		Normalised margin ²	
Year ended 31 December Continuing operations	2008 £m	2007 £m	2008 £m	2007 £m	2008 %	2007 %	2008 %	
Plastic Technologies Growth %	295.4 11.1	265.8	46.0 10.6	41.6	15.6	15.7	15.6	
Fibre Technologies Growth %	231.0 1.1	228.4	28.8 (8.9)	31.6	12.5	13.8	13.2	
Central Services			(9.8)	(8.8)				
Group Growth %	526.4 6.5	494.2	65.0 <i>0.9</i>	64.4	12.3	13.0	12.9	

¹ before intangible amortisation and 2008 exceptional acquisition fees (2007: restructuring costs)

² "Normalised margin" is calculated by excluding Fibre Technologies' restructuring costs of £1.8m and Central Services' FractureCode costs of £1.1m



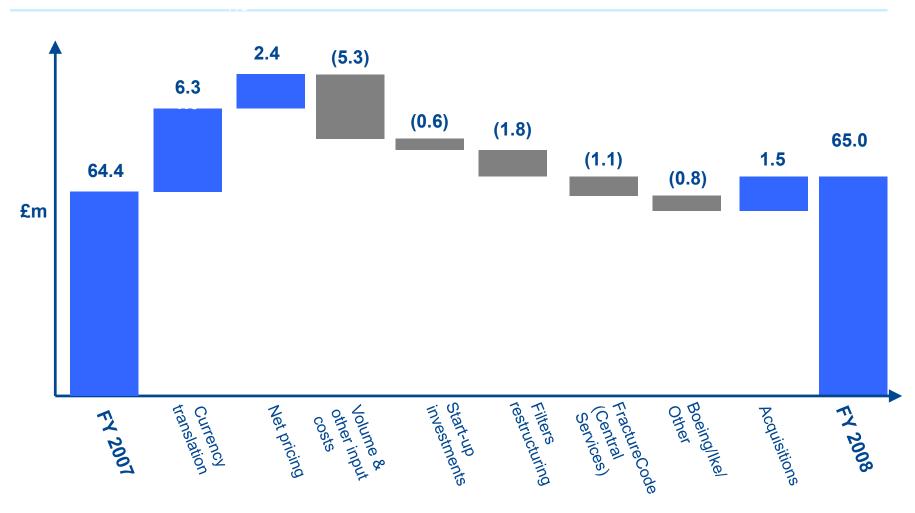
Operating profit by division



Group trading in Q4 level with prior year*



Operating profit¹ – key movements



¹ before intangible amortisation and 2008 exceptional acquisition fees (2007: restructuring costs)



Income statement

Year ended 31 December	2008 £m	2007 £m	Growth %
Revenue	526.4	494.2	6.5
Adjusted operating profit ¹	65.0	64.4	0.9
Intangible amortisation Exceptional costs	(2.0) (1.3)	(1.5) (5.0)	
Net finance expense	(6.8)	(6.2)	
Profit before tax	54.9	51.7	6.2
Income tax	(18.5)	(17.6)	
Profit from continuing operations	36.4	34.1	6.7
Discontinued operations	-	2.0	
Minority interests	(1.1)	(2.0)	
Earnings	35.3	34.1	3.5
Effective tax rate ²	33%	34%	

¹ before intangible amortisation and 2008 exceptional acquisition fees (2007: restructuring costs)

² tax rate in 2008 calculated before exceptional costs as acquisition fees non-deductible



Earnings per share/dividend per share

Year ended 31 December	2008	2007	Growth %
Weighted average number of shares	204.1m	216.3m	
Basic eps (continuing activities)	17.3p	15.3p	13.1
Adjusted eps (continuing activities)	18.6p	17.2p	8.1
Total dividend	7.78p	7.60p	2.4



Balance sheet

Net working capital*/revenue

2006 16.7%

2007 14.6%

2008 14.7%

	2008	2007
	£m	£m
Property, plant and equipment	210.5	170.7
Intangible assets	132.2	87.2
Net working capital	77.3	59.4
Income tax/deferred tax	(22.6)	(22.1)
	397.4	295.2
Deferred consideration	11.7	10.6
Provisions	(7.6)	(6.6)
Net derivative liabilities	(14.4)	(1.6)
Pension deficit	(37.4)	(22.3)
Net debt	(182.1)	(135.2)
	167.6	140.1
Shareholders' funds	160.6	135.3
Minority interests	7.0	4.8
Net assets	167.6	140.1

Net working capital

- increase driven by foreign exchange translation of £16.5m

Net derivative liabilities

non cash, IFRS valuation of forward currency contracts

Pension deficit

- increase due to lower equity asset valuations

Net debt/EBITDA: 2.05 x

- debt covenant : <3
- 1.71x at year end rates

EBIT**/Interest: 9.6 x

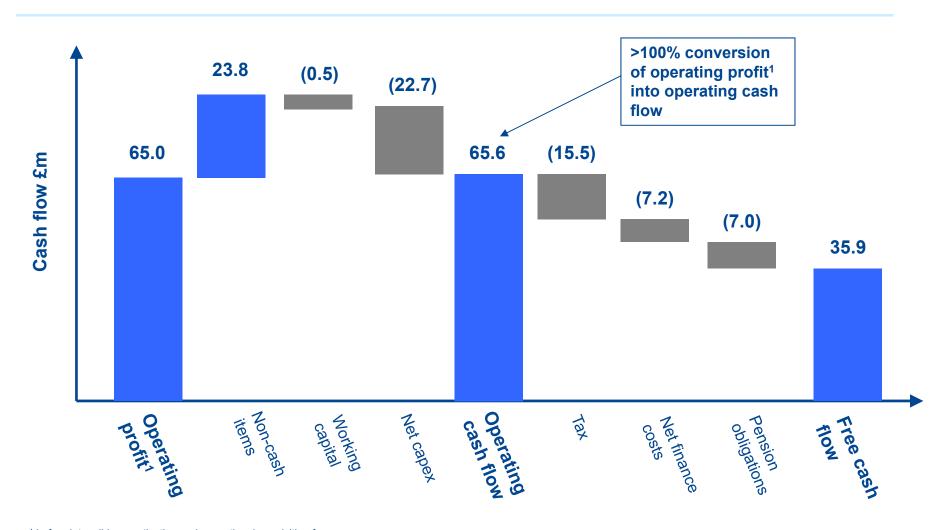
- debt covenant >3

^{*} at constant exchange rates, excluding capex payables

^{**} before intangible amortisation and 2008 exceptional acquisition fees

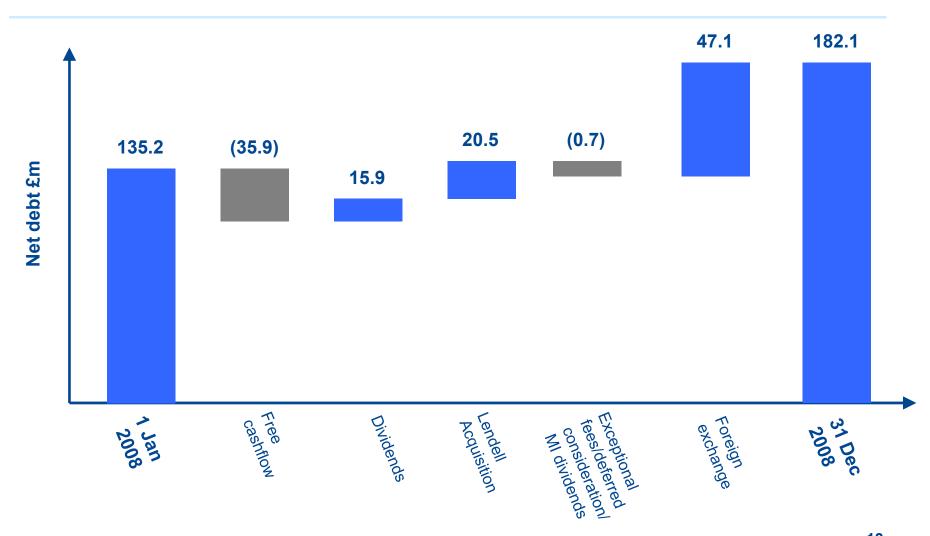


Cash flow analysis





Net debt reconciliation





- Existing debt facilities
 - ➤ £215m matures in May 2010
 - US\$40m matures in November 2009
- Working towards medium-term certainty of financing
- Confident of successful conclusion shortly
- Potential approximate doubling of finance expense in 2009
 - materially higher debt margins
 - amortised fees



Cost Management / Restructuring

- Total headcount down 8% in 2008
- Revenue per employee* up 3.5% in 2008
- 2009/2010 restructuring programme focus on Filter Products division

	2009 £m	2010 £m
Cash Costs	5.0	2.0
Savings	2.5	6.5

Non-cash costs of £3m over 2009/2010

^{*} At constant exchange rates



Financial highlights

- Positive revenue, operating profit and margin performance
 - favourable currency movements
 - steady operating margin
 - Q4 results reflect robustness of business.
- Strong cash generation
 - > 100% conversion rate of operating profit into operating cash
- Continued growth in earnings per share
 - adjusted eps up 8.1%
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Presentation overview

- 2008 performance
 - market conditions
 - resilience of served markets
 - business highlights
 - > cost base management
 - > 2009 prospects
- Corporate priorities
- Group outlook



Operating margin (%)			
2006	14.9		
2007	15.7		
2008	15.6		

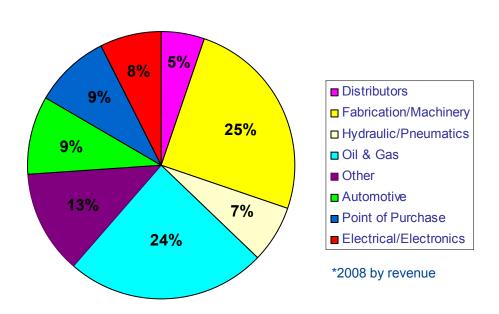
	2008 £m	2007 £m	Growth %
Revenue	295.4	265.8	11.1
Operating profit	46.0	41.6	10.6
Margin %	15.6	15.7	

- Margin held up well despite
 - rapid escalation of raw material costs
 - tough market conditions in the US



Protection and Finishing Products

Served Markets*



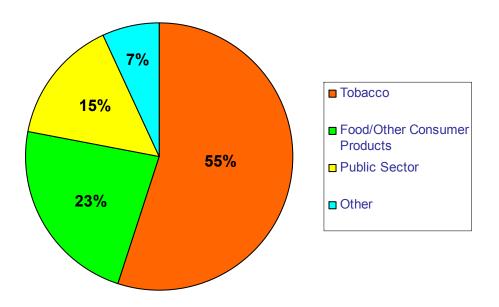
- Another year of growth consistent strategy
- Sustained marketing 20,000 new accounts
- Oil and gas very strong
- Cost management and productivity improvement
- Duraco integration complete
- Activity levels softened in Q4 GDP sensitivity

Leading supplier of low value, non-core but essential products in fragmented global market



Coated and Security Products

Served Markets



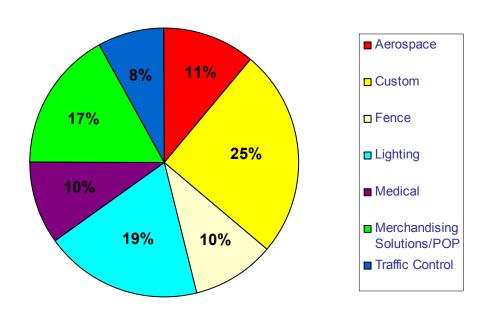
- Defensiveness of served markets
- Improved revenue and profit performance
- Tear tape growth in all regions
- Good variable data promotions
- New business in labels and Payne proprietary authentication system
- Positive outlook

The global leader in self-adhesive tear tape market and growing security products supplier



Plastic Profile and Sheet

Served Markets



- Performance down but margins and returns still good for sector
- Good growth in POP
- Raw material costs under recovery of £0.8m
- Acute focus on costs 11.4% headcount reduction
- 2009 to remain challenging

Leading producer of proprietary and customised extruded products



Operating margin (%)			
2006	11.0		
2007	13.8		
2008	12.5		

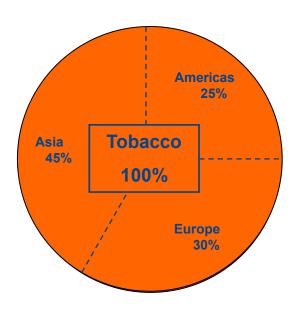
	2008 £m	2007 £m	Growth %
Revenue	231.0	228.4	1.1
Operating profit	28.8	31.6	(8.9)
Margin %	12.5	13.8	

- Results include £1.8m of restructuring costs
- Margin 13.2% if restructuring added back



Filter Products

Served Markets



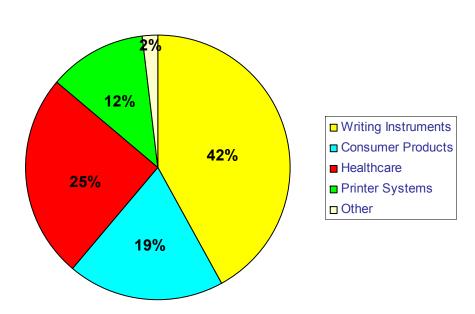
- 7.2% volume reduction as expected –
 11.7% reduction in specials and 1.4% growth in monos
- Strong growth in Asia
- Significant restructuring
- Hungary developing well
- Pricing mitigated sharp raw material increases
- Stable revenues forecast for 2009

The only global independent filter supplier



Porous Technologies

Served Markets



- Performance down due to writing instrument reservoir segment
- New projects in the medical and ink jet printer segments
- Lendell acquisition key markets medical and cosmetics
- Sensitivity to discretionary consumer spending
- New projects start up in Q1 2009 full year underlying growth expected

Leading producer of bonded fibre and hydrophilic foam components for fluid and vapour handling



Corporate Priorities

- Cash flow effective working capital control and capex below depreciation
- Refinancing
- Proactive cost management and effective restructuring
- Reinforcing strong market positions
- Consistent execution of corporate strategy



Summary and outlook

- Business in good financial health
- Resilient but not immune to global downturn
- Strong business model will continue to generate good cash flow
- Interest charge to increase on refinancing
- Focus on cash, costs and market positions
- Clear corporate strategy and well positioned to deliver growth as demand recovers



Filtrona plc Full Year Results Year ended 31 December 2008







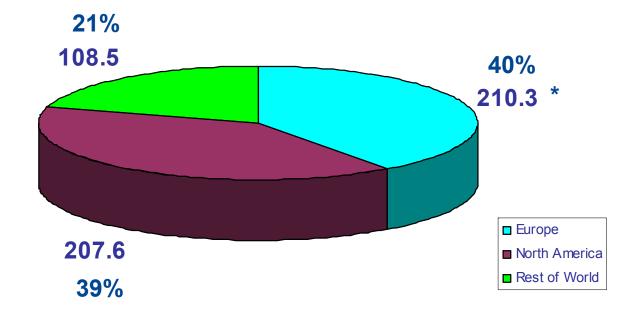






Revenue by destination - 2008

£m



* 8.4% of revenue into the UK



Cash flow analysis – 2007 (continuing operations)

